



Job Title: Director of Acquisitions

Location: Remote / Dallas

Strategy: Healthcare REIT – Business Development

Start Date: Immediate / Flexible

Firm Overview:

Leon Capital Group (LCG) is a private investment firm with over \$3 billion in assets. LCG has been one of the nation's most active private real estate investment firms over the last decade. In addition to real estate, LCG's private equity team is made up of partners with operating experience that focus on growing great businesses alongside entrepreneurs and management teams.

As a company that is capital strong and performance-driven, we have the ability to capitalize on opportunities that most investors do not see. We are entrepreneurs and creative problem-solvers with a proven track record of closing deals and transforming assets quickly and effectively.

Opportunity:

- Leon Capital Group is in the process of establishing a healthcare REIT to capitalize and expand on its current investment portfolio of healthcare related real estate assets.
- Join an established, well-regarded investment firm at the beginning of launching a new investment vehicle.
- The Director of Acquisitions will be part of a lean team acquiring a portfolio of healthcare real estate assets across America. This is a highly visible position within the company and the hire will have direct access to LCG's leadership team.
- Competitive base salary plus sourcing bonuses.

Primary Responsibilities:

- Facilitate asset/market research for new acquisition opportunities.
- Generate, build, and cultivate new business relationships through meetings, networking, and cold calling efforts.
- Assist with analysis of new opportunities generated through business development.
- Prepare ad-hoc reports when needed.
- Assist with special projects as needed.

Candidate Qualities:

- High integrity and sound judgement.
- Self-sufficient and highly motivated, can work equally well as a team member and individually.
- Well-developed decision making and problem-solving skills.
- Strong written and verbal communication skills.

Qualifications:

- Bachelor's degree in finance, real estate, business, or related field.
- 5+ years of work experience in sales, investment banking, REITs, and/or investment funds.
- Acquisitions experience is a plus.

If interested, please contact Ben Turk at bturk@leonhealthcarepartners.com with your resume.