



**Job Title:** Vice President – Real Estate Special Situations

**Location:** Dallas

**Start Date:** Immediate / Flexible

**Compensation:** Highly competitive structure (base + bonus + deal profit sharing)

**Firm Overview:**

Leon Capital Group (LCG) is a private investment firm with over \$3 billion in assets. LCG has been one of the nation's most active private real estate investment firms over the last decade. As a company that is capital strong and performance-driven, we have the ability to capitalize on opportunities that most investors do not see. We are entrepreneurs and creative problem-solvers with a proven track record of closing deals and transforming assets quickly and effectively, so that the investment capital is put to work.

Our team of professionals draws on exceptional industry relationships and knowledge of the national and local real estate market to deliver high yield returns across a wide variety of projects and alternative investments.

**Opportunity:**

Leon Capital is looking to bring on a Vice President of Real Estate Development & Acquisitions.

The Vice President will have the unique opportunity to work across multiple industries and deal sizes – dealing with both large- and small-scale developments. The Vice President will be working directly with the senior team at Leon Capital – including Fernando De Leon (President and CEO of Leon Capital Group) – with the ability to grow into a senior role at the firm.

**Primary Responsibilities:**

- Oversee the real estate acquisition and development function across retail, healthcare, and residential assets
- Evaluate potential acquisition opportunities including working with real estate brokers and assessing potential development and financial viability
- Project responsibility from acquisition to closeout; design team collaboration, permitting, project scheduling, budgets
- Review of plans working with staff, consultants and elected bodies to manage & complete the city approval process
- Communication with and coordination of the consultant team including land planners, engineers, architects, utility companies and other third-party consultants, as well as the construction team
- Drive the development process by updating schedules, budgets, timelines, financial information, projections and closings as necessary
- Oversee preparation of RFPs, consultant bids, review and manage consultant and building construction contracts / contractors
- Manage portfolio of complex investments and assist in the evaluation of asset performance against relevant benchmarks, development, and execution of asset strategies

**Candidate Qualities & Qualifications:**

- Bachelors degree or higher in Finance, Engineering, Project Management, Real Estate Development, Urban Planning or Business-related required. Construction / Land Development / Real Estate programs preferred.
- 5 to 10 years' experience in Real Estate
- Proven track record of managing multi-million dollar projects
- Strong computer skills including Microsoft Office (Excel, Word and Project)
- Strong written and verbal communication, negotiation and presentation skills
- Ability to develop and manage budgets and understand job cost management

*In addition to applying on LinkedIn, please contact Crystal Martin at [cmartin@leoncapitalgroup.com](mailto:cmartin@leoncapitalgroup.com) with your resume.*